



Oduor Gangla

**Candidate for Hon. Secretary of the
Kenya Rugby Union**

February 2016

About Oduor Gangla

- 39 years old
- Married to Pauline and father of Matthew and Andrew
- Finance professional – Chartered Financial Analyst
- Investment Banker with 17 years work experience
- Managing Director and Group Head of Corporate Finance of Pamoja Capital Group (offices in Nairobi and Johannesburg)
- Top 40 under 40 in 2012 by Business Daily
- Choiseul 100 for top young business leaders in Africa in 2014 and 2015

Rugby Track Record

- Chairman, Impala Saracens March 2012 – current
- Secretary Kenya Cup Governing Council June 2014 – current
- Vice Chairman, Impala Saracens 2010 – 2011
- Coach Impala Saracens Boks (2010 – 2012)
- #8 in 2000 – 2002 for Impala Gazelles (Kenya Cup and Enterprise Cup winners medal)
- Blak Blad RFC – 1997 to 1999 (vice capt., captain and chairman). Won Eric Shirley Shield in 1997
- Mean Machine RFC – 1996 and Strathmore College – 1995
- Mang'u High School – 1991 – 1994. (qualified for Prescott Cup)
- Started playing at Milimani Primary School, Nairobi in 1989



Key Successes at Impala Rugby

- Develop long term strategic plan for sustainability
- Significant growth and diversification of club revenue base
- Substantial revenue increase driven towards player welfare
- Impala Rugby Academy building tomorrow's stars
- Saracens partnership – technical input and international player pathway
- Establish girls and women rugby
- Infrastructure improvements – pitch, rugby pavilion, lights, gym
- Communications strategy (www.impalasaracens.com)

My leadership style

- Integrity is at the core of everything we do
- Have a clear strategic and operational plan with high standards
- Empower the professional staff in the club
- Make tough decisions when required always acting in the best interests of the rugby club
- Be transparent, open and accountable. We can account for every penny that comes into Impala's coffers
- Avoid potential or perceived conflicts of interest

The Sponsors & Partners



What KRU needs

- Strategic plan for the medium term for entire game
- Right governance instruments – constitution and by-laws
- Board members who set right policy agenda and monitor progress consistently
- Functional secretariat to execute the policies
- Build sustainable revenue base for club rugby products and ensure money devolves to all affiliates

How will we measure success

- Develop and adopt new strategic plan
- Restructure league products to make them commercially viable
- Active marketing of all leagues and national teams – to generate revenue for national teams and affiliates
- Functional secretariat that serves the affiliates and other stakeholders
- Completion of constitution review process

Success will only be forthcoming if we all embrace the core rugby values - Discipline, Respect, Integrity, Humility, Hard Work, Team Work and Passion

Why elect Oduor Gangla

- Solid rugby values – integrity, honesty, discipline, team work, respect
- A Rugby Addict – passion for the game
- Strong focus on structures and long-term planning and efficient execution
- Ability to assemble strong independent teams and work with them professionally
- Proven track record professionally and in rugby
- I will make a difference

